




The Greater Kansas City Community Foundation and Supporting Organizations

**Independent Auditor's Report
and Consolidated Financial Statements**

December 31, 2022 and 2021



The Greater Kansas City Community Foundation and Supporting Organizations

December 31, 2022 and 2021

Contents

| | |
|---|----------|
| Independent Auditor's Report | 1 |
|---|----------|

Consolidated Financial Statements

| | |
|--|---|
| Statements of Financial Position | 3 |
| Statements of Activities..... | 4 |
| Statements of Cash Flows | 5 |
| Notes to Financial Statements | 6 |

Independent Auditor's Report

Board of Directors
The Greater Kansas City Community Foundation
and Supporting Organizations
Kansas City, Missouri

Opinion

We have audited the consolidated financial statements of The Greater Kansas City Community Foundation and Supporting Organizations (the Foundations), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Foundations as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are required to be independent of the Foundations and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundations' ability to continue as a going concern within one year after the date that these consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

FORVIS,LLP

Kansas City, Missouri
November 20, 2023

The Greater Kansas City Community Foundation and Supporting Organizations

Consolidated Statements of Financial Position

December 31, 2022 and 2021

Assets

| | 2022 | 2021 |
|--------------------------------------|-------------------------|-------------------------|
| Cash and cash equivalents | \$ 710,145,929 | \$ 593,384,453 |
| Investments | 4,195,727,859 | 4,702,538,121 |
| Contributions receivable, net | 14,517,083 | 42,126,895 |
| Notes and other receivables | 34,739,593 | 27,684,119 |
| Property and equipment, net | 42,655,514 | 39,694,440 |
| Right-of-use asset - operating lease | 3,940,570 | 4,412,951 |
| Total assets | \$ 5,001,726,548 | \$ 5,409,840,979 |

Liabilities and Net Assets

Liabilities

| | | |
|--|----------------|----------------|
| Grants and other payables | \$ 195,561,533 | \$ 159,916,671 |
| Notes payable | 1,034,546 | 1,223,965 |
| Operating lease liability | 3,964,786 | 4,427,146 |
| Charitable remainder trusts and gift annuities | 11,272,942 | 14,534,375 |
| Funds held for agencies | 1,054,075,027 | 1,364,148,533 |
| Total liabilities | 1,265,908,834 | 1,544,250,690 |

Net Assets

| | | |
|----------------------------------|-------------------------|-------------------------|
| Without donor restrictions | 3,715,862,649 | 3,858,383,481 |
| With donor restrictions | 19,955,065 | 7,206,808 |
| Total net assets | 3,735,817,714 | 3,865,590,289 |
| Total liabilities and net assets | \$ 5,001,726,548 | \$ 5,409,840,979 |

**The Greater Kansas City Community Foundation
and Supporting Organizations**
Consolidated Statements of Activities
Years Ended December 31, 2022 and 2021

| | 2022 | 2021 |
|---|------------------|------------------|
| Revenues and Support Without Donor Restrictions | | |
| Contributions – total amount raised | \$ 939,100,547 | \$ 1,183,586,780 |
| Inherent contribution related to acquisitions | 80,341,244 | 30,801,184 |
| Less amounts raised on behalf of others | 188,564,904 | 225,973,089 |
| Net contributions | 830,876,887 | 988,414,875 |
| Net investment return | (416,262,116) | 346,327,394 |
| Change in value of charitable remainder trust obligations | 1,757,772 | (1,736,581) |
| Income from services | 3,035,924 | 2,863,723 |
| Other | 3,164,411 | 5,741,628 |
| Net assets released from restrictions | 2,943,271 | 2,498,635 |
| Total revenues and support without donor restrictions | 425,516,149 | 1,344,109,674 |
| Expenses and Losses | | |
| Grants | 831,882,478 | 693,249,469 |
| Less amounts distributed on behalf of others | 291,612,961 | 277,316,952 |
| Net grants | 540,269,517 | 415,932,517 |
| Donor services expenses | 12,345,378 | 7,187,348 |
| Program direct fund expenses | 10,570,941 | 8,297,913 |
| Total program services | 563,185,836 | 431,417,778 |
| Administrative expenses | 2,855,662 | 2,375,769 |
| Development expenses | 1,995,483 | 1,875,501 |
| Total support services | 4,851,145 | 4,251,270 |
| Total expenses and losses | 568,036,981 | 435,669,048 |
| Change in net assets without donor restrictions | (142,520,832) | 908,440,626 |
| Net Assets With Donor Restrictions | | |
| Contributions | 15,691,528 | 68,516 |
| Net assets released from restrictions | (2,943,271) | (2,498,635) |
| Change in net assets with donor restrictions | 12,748,257 | (2,430,119) |
| Change in Net Assets | (129,772,575) | 906,010,507 |
| Net Assets, Beginning of Year | 3,865,590,289 | 2,959,579,782 |
| Net Assets, End of Year | \$ 3,735,817,714 | \$ 3,865,590,289 |

**The Greater Kansas City Community Foundation
and Supporting Organizations**
Consolidated Statements of Cash Flows
Years Ended December 31, 2022 and 2021

| | 2022 | 2021 |
|---|------------------|-----------------|
| Operating Activities | | |
| Change in net assets | \$ (129,772,575) | \$ 906,010,507 |
| Items not requiring (providing) cash | | |
| Net realized and unrealized (gains) losses on investments | 468,171,158 | (300,894,271) |
| (Gain) loss in value of trust and annuity obligations | (1,757,772) | 1,736,581 |
| Contributions of investments | (54,639,147) | (110,896,626) |
| Loss on disposal of property and equipment | 142,720 | 854 |
| Inherent contribution related to acquisitions | (80,341,244) | (30,801,184) |
| Depreciation | 2,233,028 | 2,085,725 |
| Noncash operating lease expense | 472,381 | 468,102 |
| Changes in | | |
| Contributions and other receivables | 44,800,082 | (25,483,571) |
| Grants and other payables | 35,644,862 | 117,824,517 |
| Operating lease liability | (462,360) | (458,082) |
| Charitable remainder trust and annuity obligations | (429,054) | (2,204,836) |
| Funds held for agencies | (310,073,506) | 77,705,859 |
| Net cash provided by (used in) operating activities | (26,011,427) | 635,093,575 |
| Investing Activities | | |
| Purchase of property and equipment | (399,593) | (523,603) |
| Purchase of investments | (959,200,654) | (1,541,602,868) |
| Proceeds from sale of investments | 1,114,547,381 | 1,022,595,964 |
| Advances made on notes receivable | (15,615,770) | (1,025,000) |
| Principal payments received on notes receivable | 2,468,589 | 119,726 |
| Cash assumed in acquisition of LLCs or supporting organizations | 2,236,976 | 24,001,184 |
| Net cash provided by (used in) investing activities | 144,036,929 | (496,434,597) |
| Financing Activities | | |
| Proceeds from issuance of notes payable | - | 20,000 |
| Principal payments on notes payable | (189,419) | (1,315,379) |
| Payments on trusts and annuities obligations | (1,074,607) | (1,324,110) |
| Net cash used in financing activities | (1,264,026) | (2,619,489) |
| Increase in Cash and Cash Equivalents | 116,761,476 | 136,039,489 |
| Cash and Cash Equivalents, Beginning of Year | 593,384,453 | 457,344,964 |
| Cash and Cash Equivalents, End of Year | \$ 710,145,929 | \$ 593,384,453 |
| Supplemental Cash Flows Information | | |
| Contributions of investments | \$ 54,639,147 | \$ 110,896,626 |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations and Principles of Consolidation

The accompanying consolidated financial statements include the accounts of The Greater Kansas City Community Foundation (the Community Foundation), its wholly-owned limited liability companies, its controlled not-for-profit organization Greater Horizons and the following supporting organizations (collectively, the Foundations):

- Allen and Gloria Block Foundation
- Blue River Land Trust LTD *
- Casalena Foundation
- Gary Dickinson Family Foundation
- George A. and Dolly F. Larue Trust
- Greater Horizons Foundation
- Greater Horizons Trust
- Greater Lee's Summit Healthcare Foundation
- Highland Kansas City Foundation
- Irvin E. and NeVada P. Linscomb Foundation
- Jack and Helyn Miller Foundation
- Kansas City Public Library Foundation
- Parsons Area Community Foundation*
- Polsky Family Supporting Foundation
- Real Estate Charitable Foundation
- Rehabilitation Institute Foundation
- Stanley H. Durwood Foundation
- The Becky Bailey Foundation
- Bicknell Family Foundation
- Kansas City Symphony Foundation

*This supporting organization retired during 2022 or 2021.

Supporting organizations are affiliated charitable organizations that enjoy the continuing involvement of their boards of directors, yet gain public charity status through their affiliation with the Community Foundation.

The Foundations' revenues and support are derived principally from contributions and their activities are conducted primarily in the Greater Kansas City metropolitan area.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Cash and Cash Equivalents

The Foundations consider all liquid investments with original maturities of three months or less to be cash equivalents. Uninvested cash and cash equivalents included in investment accounts are considered to be cash and cash equivalents. At December 31, 2022 and 2021, cash equivalents consisted primarily of money market funds and temporary cash investments with maturities of three months or less. At December 31, 2022, substantially all of the Foundations' cash and cash equivalents were held in financial institutions and investment brokerage firms in excess of federally insured limits; however, management is constantly evaluating the financial stability of these institutions and believes the risk of loss is minimal.

Investments and Net Investment Return

The Foundations measure securities and other investments at fair value. Certificates of deposit are stated at cost and life insurance policies are carried at their cash surrender value.

Investments in hedge funds, common trust funds and certain limited partnerships are recorded at net asset value (NAV), as a practical expedient, to determine fair value of the investments.

Investment return includes dividend, interest and other investment income and realized and unrealized gains and losses on investments less external and direct internal investment expenses. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

The Community Foundation's board of directors has adopted policies for the allocation of investment income and administrative expenses to various funds for which the underlying assets are "pooled." Investment income earned by these pooled assets is allocated to each fund participating in the pool based on the average daily balance invested. Certain investments related to donor advised funds are maintained outside the pooled assets. Investment return for these funds is based on the actual investment performance of the related assets.

Notes Receivable

Notes receivable are stated at the amounts loaned to other organizations or individuals plus any accrued and unpaid interest. The Foundations provide an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Payments are due as specified in the note agreements. Notes are considered delinquent and subsequently written off as bad debts based on individual credit evaluation and specific circumstances of the note.

Property and Equipment

Property and equipment acquisitions over \$1,000 are stated at cost, less accumulated depreciation. Depreciation expense is computed on a straight-line basis over the estimated useful life of each asset. Leasehold improvements are amortized over the shorter of the lease term or respective estimated useful lives.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

| | |
|--------------------------------------|-------------|
| Buildings and leasehold improvements | 10-50 years |
| Furniture and fixtures | 5-10 years |
| Computer equipment and software | 3 years |

The Foundations evaluate the recoverability of the carrying value of property and equipment whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended December 31, 2022 and 2021.

Charitable Remainder Trusts and Charitable Gift Annuities

Charitable Remainder Trusts

The Foundations administer various revocable and irrevocable charitable remainder trusts. A charitable remainder unitrust pays a fixed percentage of the net fair market value of the trust assets value at least annually. A charitable remainder annuity trust pays a fixed dollar amount that will not vary from year to year. Each trust is a separate legal entity. At the end of the trust term, the remainder interest is paid to the Foundations.

The portion of the trust attributable to the future interest of the Foundations is recorded in the consolidated statements of activities as contributions with donor restriction in the period the trust is established and becomes irrevocable. Assets held in the charitable remainder trusts are recorded at fair value of approximately \$12,400,000 and \$15,800,000 as of December 31, 2022 and 2021, respectively, and are included in investments in the Foundations' consolidated statements of financial position. On an annual basis, the Foundations revalue the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments is calculated using discount rates provided by the Internal Revenue Service and applicable mortality tables.

Charitable Gift Annuities

The Foundations have entered into irrevocable agreements with donors whereby, in exchange for the gift from the donor, the Foundations are obligated to provide annual distributions to a designated beneficiary.

A charitable gift annuity pays a fixed dollar amount for the life of the beneficiary/beneficiaries. The assets gifted by the donor become the assets of the Foundations at the time of the gift. Unlike the charitable remainder trusts, the annuities are private contracts between the charity and the donor.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

The assets received from the donor are recorded at fair value of approximately \$2,900,000 and \$3,500,000 as of December 31, 2022 and 2021, respectively, and are included in investments in the Foundations' consolidated statements of financial position. The Foundations have recorded a liability at December 31, 2022 and 2021, which represents the present value of the future annuity obligations. The liability has been determined using discount rates as provided by the Internal Revenue Service.

Funds Held for Agencies

The Community Foundation acts as a fiscal agent for other not-for-profit organizations that wish to establish a fund at the Community Foundation with its own funds and specified itself as the beneficiary of that fund. The Community Foundation refers to such funds as agency funds and accounts for the transfer of such assets as a liability. For financial reporting purposes, contributions to and distributions from agency funds are netted with the gross activity on the consolidated statements of activities.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor restrictions. Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve (see *Note 13*) and board-designated endowments (see *Note 12*). Most funds of the Foundations are classified as net assets without donor restrictions because the governing instruments of the Foundations and donor agreements provide the Foundations with variance power.

Contributions received by the Foundations are separated as Donor Advised Funds, Designated Funds, Field of Interest Funds or Undesignated Funds at the request of the donor. Donor Advised Funds are available for grant disbursement generally based on donor recommendation. Designated Funds are generally used for a specific charitable organization as recommended by the donor. Field of Interest Funds are available for grant disbursement within a charitable field of interest as recommended by the Community Foundation's board of directors. Undesignated Funds are carried in the name of the donor, if applicable, and are available for disbursement at the discretion of the Community Foundation's board of directors.

Net assets with donor restrictions are those whose use by the Foundations has been limited by donors to a specific time period or purpose. At December 31, 2022 and 2021, net assets with donor restrictions of \$19,955,065 and \$7,206,808, respectively, consisted of time restrictions related to charitable remainder and annuity trusts, use of real estate and contributions receivable.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Contributions

Contributions are provided to the Foundations either with or without restrictions placed on the gift by the donor. Revenues and net assets are separately reported to reflect the nature of those gifts – with or without donor restrictions. The value recorded for each contribution is recognized as follows:

| Nature of the Gift | Value Recognized |
|---|---|
| <i>Conditional gifts, with or without restrictions</i> | |
| Gifts that depend on the Foundations overcoming a donor-imposed barrier to be entitled to the funds | Not recognized until the gift becomes unconditional, <i>i.e.</i> , the donor-imposed barrier is met |
| <i>Unconditional gifts, with or without restrictions</i> | |
| Received at date of gift – cash and other assets | Fair value |
| Received at date of gift – property, equipment and long-lived assets | Estimated fair value |
| Expected to be collected within one year | Net realizable value |
| Collected in future years | Initially reported at fair value determined using the discounted present value of estimated future cash flows technique |

In addition to the amount initially recognized, revenue for unconditional gifts to be collected in future years is also recognized each year as the present-value discount is amortized using the level-yield method. The Foundations provide an allowance for uncollectible contributions receivable, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Contributions are due as indicated by the donor in the pledge agreement. Contributions receivable are considered delinquent and reserved for or written off based on the individual credit evaluation and specific circumstances of the pledge.

When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Absent explicit donor stipulations for the period of time that long-lived assets must be held, expirations of restrictions for gifts of land, buildings, equipment and other long-lived assets are reported when those assets are placed in service.

Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period the gift is received are recorded as revenue and net assets without donor restrictions.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Conditional contributions and investment income having donor stipulations which are satisfied in the period the gift is received and the investment income is earned are recorded as revenue and net assets without donor restrictions.

Income from Services

Revenue from contracts with customers (*e.g.*, other non-profit organizations) is reported at the amount that reflects the consideration to which the Foundations expect to be entitled to in exchange for providing back-office accounting services. Contracts for back-office accounting services are generally considered a single performance obligation and generally are a flat contract fee that is billed monthly. Revenue is recognized as the performance obligation is satisfied, which is ratably over the contract term.

The Foundations also manage fund assets and investments on behalf of other entities and charge an administrative fee for this service. The amount of the fee is based on the average asset balance of the fund for a given month as set forth in agreements. Revenue is recognized over the term of the contract on a monthly basis, as the performance obligation of investment management services is met.

These revenues are recognized as income from services in the consolidated statements of activities. The Foundations have determined that the nature, amount, timing and uncertainty of revenue and cash flows are affected by the following factors:

- Organization size of back-office accounting customers
- Market and economic performance of investments held

For the years ended December 31, 2022 and 2021, the Foundations recognized revenue of \$3,035,924 and \$2,863,723, respectively, from services that transfer to the customer over time.

Grants

Grant expenses are recorded when approved. Grants authorized and unpaid at year end are reported as liabilities in the consolidated statements of financial position.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Certain costs have been allocated among the donor services, program direct fund expenses, administrative and development categories based on time expended, usage and other methods.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Income Taxes

The Internal Revenue Service has determined the Community Foundation is a publicly supported organization as defined in Section 509(a)(1) of the Internal Revenue Code. The supporting organizations are organizations of the type described in Section 509(a)(3). All organizations are exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code. The Foundations file tax returns in the U.S. federal jurisdiction.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Leases

The Foundations determine if an arrangement is a lease or contains a lease at inception. Leases result in the recognition of right-of-use (ROU) assets and lease liabilities on the consolidated statements of financial position. ROU assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis. The Foundations determine lease classification as operating or finance at the lease commencement date.

The Foundations adopted a lease capitalization policy and capitalize ROU assets and lease liabilities for leases with annual payments over \$100,000 and terms over five years.

The Foundations separate lease and nonlease components, such as common area and other maintenance costs, in calculating the ROU assets and lease liabilities for its office building.

At lease commencement, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. The Foundations have made a policy election to use a risk-free rate (the rate of a zero-coupon U.S. Treasury instrument) for the initial and subsequent measurement of all lease liabilities. The risk-free rate is determined using a period comparable with the lease term.

The lease term may include options to extend or to terminate the lease that the Foundations are reasonably certain to exercise. Lease expense is generally recognized on a straight-line basis over the lease term.

The Foundations have elected not to record leases with an initial term of 12 months or less on the consolidated statements of financial position. Lease expense on such leases is recognized on a straight-line basis over the lease term.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Revisions

Certain immaterial revisions have been made to the 2021 consolidated financial statements for the presentation of inherent contributions related to acquisitions within the consolidated statement of activities. These revisions did not have a significant impact on the financial statement line items impacted.

Note 2: Investments and Fair Value Measurements

Investments and Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

The following tables detail the investment balances and present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2022 and 2021:

| | Total | 2022 Fair Value Measurements Using | | |
|--------------------------------------|-------------------------|---------------------------------------|-----------------------|-----------------------|
| | | Level 1 | Level 2 | Level 3 |
| Cash equivalents | \$ 656,722,671 | \$ 656,722,671 | | |
| Investments | | | | |
| Investments at fair value | | | | |
| Equity strategies | | | | |
| Berkshire Hathaway | 187,657,586 | 187,657,586 | | |
| Equities | 831,606,581 | 831,560,903 | \$ 45,678 | |
| Vanguard institutional index fund | 454,658,548 | 454,658,548 | | |
| Mutual funds | 1,259,007,348 | 1,259,007,348 | | |
| Fixed income strategies | | | | |
| U.S. treasury and agency securities | 107,150,180 | | 107,150,180 | |
| Corporate and municipal bonds | 61,812,594 | | 61,812,594 | |
| Bond mutual funds | 776,954,918 | 776,481,186 | 473,732 | |
| Other investment strategies | | | | |
| Master limited partnership | | | | |
| mutual funds | 725,130 | 725,130 | | |
| Commodities and commodity funds | 2,525,889 | 2,525,889 | | |
| Real estate investment trusts | 30,622,515 | 30,612,766 | 9,386 | \$ 363 |
| Alternative mutual funds | 24,079,212 | 24,032,107 | 47,105 | |
| Alternative investments | 115,860,834 | 63,362 | 20,872,528 | 94,924,944 |
| Closely held stock | 107,012,717 | | | 107,012,717 |
| Real estate | 11,638,581 | | | 11,638,581 |
| Total investments at fair value | <u>3,971,312,633</u> | <u>3,567,324,825</u> | <u>190,411,203</u> | <u>213,576,605</u> |
| Investments at net asset value (NAV) | | | | |
| Hedge funds | 21,114,431 | | | |
| Common trust funds | 88,781,912 | | | |
| Limited partnerships | 109,585,331 | | | |
| Total investments at NAV | <u>219,481,674</u> | | | |
| Investments at cost | | | | |
| Certificates of deposit | 3,710,314 | | | |
| Life insurance | 1,223,238 | | | |
| Total investments at cost | <u>4,933,552</u> | | | |
| Total investments | <u>4,195,727,859</u> | <u>3,567,324,825</u> | <u>190,411,203</u> | <u>213,576,605</u> |
| | <u>\$ 4,852,450,530</u> | <u>\$ 4,224,047,496</u> | <u>\$ 190,411,203</u> | <u>\$ 213,576,605</u> |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

| | 2021 | | | |
|--|-------------------------|-------------------------------|-----------------------|-----------------------|
| | Total | Fair Value Measurements Using | | |
| | | Level 1 | Level 2 | Level 3 |
| Cash equivalents | \$ 515,892,555 | \$ 515,892,555 | | |
| Investments | | | | |
| Investments at fair value | | | | |
| Equity strategies | | | | |
| Berkshire Hathaway | 339,417,693 | 339,417,693 | | |
| Equities | 929,599,651 | 929,554,935 | \$ 44,716 | |
| Vanguard institutional index fund | 535,197,624 | 535,197,624 | | |
| Mutual funds | 1,333,514,433 | 1,333,514,433 | | |
| Fixed income strategies | | | | |
| U.S. treasury and agency securities | 28,099,310 | | 28,099,310 | |
| Corporate and municipal bonds | 71,721,081 | | 71,721,081 | |
| Bond mutual funds | 936,990,850 | 936,431,769 | 559,081 | |
| Other investment strategies | | | | |
| Master limited partnership mutual funds | 592,114 | 592,114 | | |
| Commodities and commodity funds | 2,405,463 | 2,405,463 | | |
| Real estate investment trusts | 33,553,291 | 33,540,396 | 11,242 | \$ 1,653 |
| Alternative mutual funds | 28,394,418 | 28,380,246 | 14,172 | |
| Alternative investments | 81,341,649 | 56,972 | 25,000 | 81,259,677 |
| Closely held stock | 87,817,764 | | | 87,817,764 |
| Real estate | 17,847,296 | | | 17,847,296 |
| Total investments at fair value | <u>4,426,492,637</u> | <u>4,139,091,645</u> | <u>100,474,602</u> | <u>186,926,390</u> |
| Investments at net asset value (NAV) | | | | |
| Hedge funds | 19,375,593 | | | |
| Common trust funds | 105,177,093 | | | |
| Limited partnerships | 141,927,216 | | | |
| Total investments at NAV | <u>266,479,902</u> | | | |
| Investments at cost | | | | |
| Certificates of deposit | 8,301,322 | | | |
| Life insurance | 1,264,260 | | | |
| Total investments at cost | <u>9,565,582</u> | | | |
| Total investments | <u>4,702,538,121</u> | <u>4,139,091,645</u> | <u>100,474,602</u> | <u>186,926,390</u> |
| | <u>\$ 5,218,430,676</u> | <u>\$ 4,654,984,200</u> | <u>\$ 100,474,602</u> | <u>\$ 186,926,390</u> |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. Level 3 securities are estimated through internal analysis and through the use of independent appraisals. See the table below for inputs and valuation techniques used for Level 3 securities. There have been no significant changes in the valuation techniques during the year ended December 31, 2022.

Transfers To and From Level 3

Transfers to and from Level 3 are as follows:

| | Closely Held Stock | Alternative Investments | Real Estate & Real Estate Investment Trusts |
|---|-------------------------------|------------------------------------|--|
| For the year ended December 31, 2022 | | | |
| Purchases | \$ - | \$ 799,438 | \$ 1,000,000 |
| Contributions | 50,015,204 | 7,300,000 | 17,500,000 |
| Sales and redemptions | (29,677,590) | (619,850) | (49,236,430) |
| Grants | (7,725,000) | (100,000) | (19,724) |
| For the year ended December 31, 2021 | | | |
| Purchases | \$ - | \$ 4,078,667 | \$ - |
| Contributions | 110,896,626 | - | 6,700,000 |
| Sales and redemptions | (47,486,564) | (21,691,169) | (800) |
| Transfers | (218,132,026) | - | - |

Transfers out of Level 3 primarily relate to investments in closely held stock in which the associated company held an initial public offering during the year and the security became publicly traded and transferred to Level 1 within the fair value hierarchy.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in recurring Level 3 fair value measurements at December 31, 2022 and 2021.

| | Fair Value at | | Valuation Technique | Unobservable Inputs | Range at | | |
|--|----------------|---------------|---|---|---------------------|------------|---------|
| | 12/31/2022 | 12/31/2021 | | | 12/31/2022 | 12/31/2021 | |
| Closely held stock | \$ 107,012,717 | \$ 87,817,764 | Adjusted net asset method | Discount for lack of control | 20% - 30% | 20% - 30% | |
| | | | | Discount for minority interest | | | |
| | | | | Marketability yield adjustment | | | |
| | | | | Weighted discount cash flow (25-75% - FY22, 25-50% - FY21), Guideline public company analysis (25-75%) | Cost of capital | 10%-30% | 15%-25% |
| | | | | Guideline company transaction method (0-25%) | Increase in revenue | -3%-24% | 5%-40% |
| | | | | Subject company transaction method (100%) | Terminal value | 3-5.5x | 5.0x |
| | | | Revenue multiple | .8x-6.1x | 1.25x-6.1x | | |
| | | | Marketability discount | 20-25% | 25-25% | | |
| Alternative investments | 94,924,944 | 81,259,677 | Asset based approach | Discount for lack of control Marketability yield adjustment | 7%-9% | 8% - 10% | |
| Real estate & real estate investment trusts | 11,638,944 | 17,848,949 | Sales comparison approach Income capitalization rate | Probability of success Capitalization rate | 9% | 9% | |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Investments at Net Asset Value

At December 31, 2022 and 2021, the Foundations held the following investments in certain entities that calculate net asset value per share or its equivalent.

| | Fair Value 2022 | Fair Value 2021 | Restrictions on Redemption | Redemption Notice Period |
|-----------------------------|-----------------------|-----------------------|--|-----------------------------|
| Hedge funds (A) | \$ 21,114,431 | \$ 19,375,593 | Initial lock-up of 1 - 2 years | 65 - 95 days |
| Common trust funds (B) | 88,781,912 | 105,177,093 | Limited to month-end redemption | 6 days |
| Limited partnerships (C) | <u>109,585,331</u> | <u>141,927,216</u> | Limited to month-end or quarter-end redemption | 30 - 90 days |
| Total | <u>\$ 219,481,674</u> | <u>\$ 266,479,902</u> | | |

- (A) This category includes investments in multi-strategy hedge funds that primarily utilize directional (long/short domestic and global equity) and absolute return strategies with the objective of protecting capital, providing returns uncorrelated to the broad United States of America equity market and earning attractive rates of return over time.

The Foundations' hedge funds have lock-up periods ranging from one to two years, and thereafter require between 65 and 95 days of advance notice prior to redemption. Redemption payments may be delayed in the event of certain extraordinary circumstances including, but not limited to, an inability to liquidate existing positions or the default or delay in payments due the funds from brokers, banks or other persons, or when the disposal of part or all of the assets of the funds, or the determination of the net asset value of the shares, would not be reasonably practicable or would be seriously prejudicial to the non-redeeming shareholders.

- (B) This category includes investments in common trust funds, which permit the commingling or pooling of investors' money into one account (known as a common fund) for the purpose of creating a single investment. Because they are a bank product, common trust funds are not required to be registered with the Securities and Exchange Commission and they are not considered to be a security under state and federal securities laws. Much like mutual funds, common trust funds strike a net asset value on a periodic basis and have varying investment strategies that primarily include investments in traditional assets such as domestic and international equity, fixed income securities and other securities.

The Foundations' investments in common trust funds can be redeemed monthly with six business days' notice.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

- (C) This category includes several partnerships. Each partnership operates in accordance with the terms of a limited partnership agreement and continues to operate year to year, unless dissolved in accordance with the agreements. The partnerships' investment objectives vary, but generally seek to maximize risk adjusted returns over the long term horizon by employing a strategy under which the partnerships invest in multiple asset classes, including traditional assets (such as marketable equity, fixed income and other securities) and alternative assets (such as real estate, commodities, timber, absolute return/hedge funds, private equity and venture capital investments).

The Foundations' investment partnerships are priced at varying intervals, generally allowing exit at month-end or quarter-end. Advance notice periods range from 30 to 90 days. In certain situations where redemptions comprise 10% of partnership assets at quarter-end or 25% at year-end, the partnerships may suspend redemptions.

At December 31, 2022 and 2021, the Community Foundation's unfunded commitments amounted to \$15,475,588 and \$16,039,731, respectively.

Note 3: Contributions Receivable

Contributions receivable at December 31, 2022 and 2021 consisted of the following unconditional promises to give with discount rates ranging from .36% to 4%:

| | 2022 | 2021 |
|--|---------------|---------------|
| Due less than one year | \$ 1,907,858 | \$ 42,561,489 |
| Due in one to five years | 8,397,816 | 1,219,539 |
| Due in more than five years | 4,276,306 | - |
| | 14,581,980 | 43,781,028 |
| Less allowance for uncollectible contributions | (64,560) | (1,653,580) |
| Unamortized discount | (337) | (553) |
| | \$ 14,517,083 | \$ 42,126,895 |

The Foundations are the beneficiary under one irrevocable trust which is not included in the consolidated statements of financial position or activities as adequate reliable and verifiable evidence to measure the amount of the interest is currently not available.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 4: Notes and Other Receivables

Notes and other receivables at December 31, 2022 and 2021 consisted of the following:

| | 2022 | 2021 |
|---|---------------|---------------|
| Due from local for-profit organization; matured June 5, 2022 with an informal payment arrangement going forward; interest accrues at 4.13% per annum and is due annually; collateralized by investments | \$ 5,000,000 | \$ 5,000,000 |
| Due from an estate trustee; matures January 1, 2028; interest accrues at 1.97% per annum and due annually commencing January 1, 2018; principal is due in full on maturity date | 11,365,806 | 13,345,595 |
| Due from non-profit organization; matures June 30, 2027; interest free and is due annually; unsecured receivable | 15,000,000 | - |
| Accrued interest receivable | 118,983 | 166,466 |
| Other receivables | 3,254,804 | 9,172,058 |
| | \$ 34,739,593 | \$ 27,684,119 |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 5: Property and Equipment

Property and equipment at December 31, 2022 and 2021 consisted of:

| | 2022 | 2021 |
|--|---------------|---------------|
| Land | \$ 2,385,000 | \$ 1,910,000 |
| Buildings and leasehold improvements | 57,499,106 | 51,208,966 |
| Furniture and fixtures | 2,132,365 | 2,126,938 |
| Computer equipment and software | 2,697,392 | 2,583,489 |
| Construction in progress | 445,299 | 361,927 |
| | 65,159,162 | 58,191,320 |
| Less accumulated depreciation and amortization | 22,503,648 | 18,496,880 |
| | \$ 42,655,514 | \$ 39,694,440 |

Note 6: Grants Payables

Grants payables at December 31, 2022 and 2021 consisted of the following unconditional promises to give with discount rates ranging from 0% to 3%:

| | 2022 | 2021 |
|-----------------------------|----------------|----------------|
| Due less than one year | \$ 182,729,176 | \$ 139,433,058 |
| Due in one to five years | 10,213,009 | 18,746,970 |
| Due in more than five years | 450,000 | 210,000 |
| | 193,392,185 | 158,390,028 |
| Unamortized discount | (532,459) | (477,581) |
| | \$ 192,859,726 | \$ 157,912,447 |

Grants payables are reconciled to the consolidated statements of financial position as follows:

| | 2022 | 2021 |
|---------------------------------------|----------------|----------------|
| Grants payable | \$ 192,859,726 | \$ 157,912,447 |
| Accounts payable and accrued expenses | 2,701,807 | 2,004,224 |
| | \$ 195,561,533 | \$ 159,916,671 |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 7: Notes Payable

| | 2022 | 2021 |
|-----------------------------|---------------------|---------------------|
| Promissory note payable (A) | \$ 909,784 | \$ 1,079,203 |
| Other | 124,762 | 144,762 |
| | \$ 1,034,546 | \$ 1,223,965 |

(A) Promissory note dated December 14, 2012 for \$2,300,000, with a fixed interest rate of 2.36%. Quarterly principal and interest payments of \$48,349 are due, maturing on December 13, 2027.

Aggregate annual maturities of long-term debt at December 31, 2022, are:

| | |
|------------|---------------------|
| 2023 | \$ 173,453 |
| 2024 | 177,582 |
| 2025 | 181,811 |
| 2026 | 186,140 |
| 2027 | 190,798 |
| Thereafter | 124,762 |
| | \$ 1,034,546 |

In April 2020, the Foundations received a PPP loan established by the CARES Act for \$1,149,900 and elected to account for the funding as a loan in accordance with ASC Topic 470, *Debt*. Interest accrued in accordance with the loan agreement. PPP loans are subject to audit and acceptance by the U.S. Department of Treasury, Small Business Administration or lender. As a result of such audit, adjustments could be required to any gain recognized. In June 2021, the Foundations paid this loan in full.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 8: Leases

Nature of Leases

The Foundations have entered into a lease arrangement for office space that expires in 2030. This lease contains a renewal option for a period of five years and requires the Foundations to pay all executory costs (property taxes, maintenance and insurance). Lease payments have an escalating fee schedule, which increase a specific amount over the lease term. Termination of the leases is generally prohibited unless there is a violation under the lease agreement.

The Foundations have no material related-party leases.

The Foundations' lease agreements do not contain any material residual value guarantees or material restrictive covenants.

Quantitative Disclosures

The lease cost and other required information for the years ended December 31, 2022 and 2021 are:

| | 2022 | 2021 |
|---------------------------------------|-------------|-------------|
| Lease cost | | |
| Operating lease cost | \$ 511,585 | \$ 511,585 |
| Other information | | |
| Weighted-average remaining lease term | | |
| Operating leases | 8 years | 9 years |
| Weighted-average discount rate | | |
| Operating leases | 0.93% | 0.93% |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Future minimum lease payments and reconciliation to the consolidated statements of financial position at December 31, 2022, are as follows:

| | Operating Leases |
|--|-----------------------------|
| 2023 | \$ 501,565 |
| 2024 | 501,565 |
| 2025 | 509,594 |
| 2026 | 520,835 |
| 2027 | 520,835 |
| Thereafter | 1,562,505 |
| Total future undiscounted lease payments | 4,116,899 |
| Less interest | (152,113) |
| Lease liabilities | \$ 3,964,786 |

Note 9: Employee Benefit Plan

The Community Foundation sponsors a defined contribution plan. The plan allows for all full-time employees to participate upon reaching age 21 and completion of three months of service. All part-time employees are eligible to participate upon reaching age 21 and completion of one year of service. The Community Foundation may contribute a discretionary contribution to the participant's account. During the years ended December 31, 2022 and 2021, the Community Foundation's contributions to the plan amounted to approximately \$741,000 and \$580,000, respectively.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements December 31, 2022 and 2021

Note 10: Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Certain costs have been allocated among the programs and supporting services benefited.

| | 2022 | | | | | | | |
|--|-----------------------|-------------------------|------------------------------|------------------------|-------------------------|----------------------|------------------------|-----------------------|
| | Program Services | | | | Support Services | | | |
| | Grants | Donor Services Expenses | Program Direct Fund Expenses | Total Program Services | Administrative Expenses | Development Expenses | Total Support Services | Total |
| Grants | \$ 540,269,517 | \$ - | \$ - | \$ 540,269,517 | \$ - | \$ - | \$ - | \$ 540,269,517 |
| Salaries | - | 829,223 | 4,726,980 | 5,556,203 | 1,432,418 | 1,002,693 | 2,435,111 | 7,991,314 |
| Payroll taxes and benefits | - | 195,308 | 1,652,068 | 1,847,376 | 500,627 | 350,439 | 851,066 | 2,698,442 |
| Office and program materials | - | 54,721 | 858,484 | 913,205 | 260,147 | 182,103 | 442,250 | 1,355,455 |
| Conferences and training | - | 66,651 | 54,105 | 120,756 | 16,396 | 11,477 | 27,873 | 148,629 |
| Telephone and utilities | - | 28,847 | 92,559 | 121,406 | 28,048 | 19,634 | 47,682 | 169,088 |
| Office and equipment repairs and maintenance | - | 82,484 | 5,702 | 88,186 | 1,728 | 1,210 | 2,938 | 91,124 |
| Promotional and local travel | - | 192,687 | 22,389 | 215,076 | 6,785 | 4,749 | 11,534 | 226,610 |
| Printing and postage | - | 4,142 | 58,543 | 62,685 | 17,740 | 12,418 | 30,158 | 92,843 |
| Depreciation | - | 1,781,227 | 298,189 | 2,079,416 | 90,360 | 63,252 | 153,612 | 2,233,028 |
| Professional services | - | 902,147 | 955,987 | 1,858,134 | 289,693 | 202,785 | 492,478 | 2,350,612 |
| Insurance | - | 44,801 | 144,491 | 189,292 | 43,785 | 30,650 | 74,435 | 263,727 |
| Marketing | - | 41,956 | 166,874 | 208,830 | 50,568 | 35,398 | 85,966 | 294,796 |
| Rent | - | 13,800 | 370,863 | 384,663 | 112,383 | 78,668 | 191,051 | 575,714 |
| Unrelated business income tax | - | - | 1,161,698 | 1,161,698 | 4,974 | - | 4,974 | 1,166,672 |
| Other | - | 8,107,384 | 2,009 | 8,109,393 | 10 | 7 | 17 | 8,109,410 |
| Total | \$ 540,269,517 | \$ 12,345,378 | \$ 10,570,941 | \$ 563,185,836 | \$ 2,855,662 | \$ 1,995,483 | \$ 4,851,145 | \$ 568,036,981 |

| | 2021 | | | | | | | |
|--|-----------------------|-------------------------|------------------------------|------------------------|-------------------------|----------------------|------------------------|-----------------------|
| | Program Services | | | | Support Services | | | |
| | Grants | Donor Services Expenses | Program Direct Fund Expenses | Total Program Services | Administrative Expenses | Development Expenses | Total Support Services | Total |
| Grants | \$ 415,932,517 | \$ - | \$ - | \$ 415,932,517 | \$ - | \$ - | \$ - | \$ 415,932,517 |
| Salaries | - | 504,384 | 4,054,508 | 4,558,892 | 1,167,209 | 921,479 | 2,088,688 | 6,647,580 |
| Payroll taxes and benefits | - | 126,757 | 1,439,012 | 1,565,769 | 414,261 | 327,048 | 741,309 | 2,307,078 |
| Office and program materials | - | 28,629 | 733,627 | 762,256 | 211,196 | 166,733 | 377,929 | 1,140,185 |
| Conferences and training | - | 54,605 | 21,645 | 76,250 | 6,231 | 4,919 | 11,150 | 87,400 |
| Telephone and utilities | - | 18,305 | 38,407 | 56,712 | 11,056 | 8,729 | 19,785 | 76,497 |
| Office and equipment repairs and maintenance | - | 59,515 | 23,967 | 83,482 | 6,900 | 5,447 | 12,347 | 95,829 |
| Promotional and local travel | - | 15,565 | 17,536 | 33,101 | 5,048 | 3,985 | 9,033 | 42,134 |
| Printing and postage | - | 6,227 | 54,413 | 60,640 | 15,664 | 12,367 | 28,031 | 88,671 |
| Depreciation | - | 1,635,632 | 297,061 | 1,932,693 | 85,518 | 67,514 | 153,032 | 2,085,725 |
| Professional services | - | 1,112,543 | 954,883 | 2,067,426 | 274,890 | 217,019 | 491,909 | 2,559,335 |
| Insurance | - | 17,398 | 108,510 | 125,908 | 31,238 | 24,661 | 55,899 | 181,807 |
| Marketing | - | 33,071 | 160,403 | 193,474 | 46,177 | 36,455 | 82,632 | 276,106 |
| Rent | - | 13,800 | 348,237 | 362,037 | 100,250 | 79,145 | 179,395 | 541,432 |
| Unrelated business income tax | - | - | 39,501 | 39,501 | 131 | - | 131 | 39,632 |
| Other | - | 3,560,917 | 6,203 | 3,567,120 | - | - | - | 3,567,120 |
| Total | \$ 415,932,517 | \$ 7,187,348 | \$ 8,297,913 | \$ 431,417,778 | \$ 2,375,769 | \$ 1,875,501 | \$ 4,251,270 | \$ 435,669,048 |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Note 11: Transactions in Funds Held for Agencies

Transactions in funds held for agencies are summarized as follows:

| | 2022 | 2021 |
|--|------------------|------------------|
| Additions | | |
| Contributions | \$ 188,564,904 | \$ 225,973,089 |
| Transfer to agency funds | 12,177,697 | 1,064,524 |
| Net investment return (loss) | (195,957,726) | 154,442,540 |
| Total additions | 4,784,875 | 381,480,153 |
| Deductions | | |
| Distributions - grants, including return of funds to agencies | 291,612,961 | 277,316,952 |
| Distributions - other | 20,747,023 | 23,886,747 |
| Total distributions | 312,359,984 | 301,203,699 |
| Administrative expenses | 2,498,397 | 2,570,595 |
| Total deductions | 314,858,381 | 303,774,294 |
| Change in balance | (310,073,506) | 77,705,859 |
| Balance in agency funds, beginning of year | 1,364,148,533 | 1,286,442,674 |
| Balance in agency funds, end of year | \$ 1,054,075,027 | \$ 1,364,148,533 |

The Foundations contributed approximately \$12,178,000 and \$1,060,000 to agency funds during 2022 and 2021, respectively. These contributions are eliminated on the face of the consolidated statements of activities and shown as a transfer into agency funds in the above summary of agency fund activities.

Note 12: Endowment Net Assets

The Foundations' net assets without donor restrictions include various funds established for a variety of purposes that function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Foundations to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Interpretation of Relevant Law

The Foundations are incorporated in the State of Missouri, which has adopted a version of the *Uniform Prudent Management of Institutional Funds Act* (UPMIFA). The Foundations are governed by the *Rules for the Establishment and Operation of Funds*, as adopted by the boards of directors. The Foundations have determined that the majority of the Foundations' contributions are subject to its governing documents. Certain contributions are received subject to other gift instruments, or are subject to specific agreements with the Foundations.

Under the terms of the *Rules for the Establishment and Operation of Funds* and individual fund agreements, the Foundations have the ability to distribute as much of the corpus of any trust or separate gift, devise, bequest or fund as the boards of directors in their sole discretion shall determine. As a result, all contributions not classified as with donor restrictions are classified as net assets without donor restrictions for financial statement purposes. Although the Foundations retain variance power over the distributions from these funds without donor restrictions, to the extent that the donors or boards of directors have recommended that certain funds function as endowment funds, the Foundations manage these funds as endowment funds (funds functioning as endowments).

Endowment Investment and Spending Policies

The Foundations have adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by their funds.

The Foundations' primary long-term investment objectives are to seek competitive market returns so as to preserve and grow the capital of funds, provide cash flows to fund distributions and to preserve the purchasing power of the funds to meet charitable needs of the Foundations now and those in the future. Diversification of assets is employed to ensure that adverse results from one asset class will not have an unduly detrimental effect on total returns. Diversification is interpreted to include diversification by type, by characteristic and by number of investments, as well as by the hiring of managers that employ different management styles. The Foundations' current portfolio places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters. The current long-term return objective for endowment funds is to provide a total return, including interest, dividends and capital appreciation (realized and unrealized) of 8%, net of investment expenses. Actual returns in any given year will vary from this amount.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

For endowment funds under the Foundations' direct oversight, annual dollars available for distribution shall be computed by multiplying the average of the past three year-end fund balances times five percent (5%). Calculations are made as of the beginning of each fiscal year and are distributed according to the terms of the fund agreement, or if not specified, distributions are made by December of each fiscal year. Accordingly, over the long term, the Foundations expect the current spending policy to allow endowment assets to grow at an average rate of 3% per year. This is consistent with the Foundations' objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment return.

Changes in endowment net assets for the years ended December 31, 2022 and 2021 were:

| | 2022 | 2021 |
|---|---------------------------------------|---------------------------------------|
| | Without Donor Restrictions | Without Donor Restrictions |
| Endowment net assets, beginning of year | \$ 361,995,876 | \$ 314,706,148 |
| Net investment return (loss) | (52,367,264) | 43,515,147 |
| Contributions | 43,824,477 | 6,109,353 |
| Amounts appropriated for expenditure | (13,971,824) | (14,638,100) |
| Net transfers to (from) board-designated endowments | (1,267,206) | 12,303,328 |
| Change in endowment net assets | (23,781,817) | 47,289,728 |
| Endowment net assets, end of year | \$ 338,214,059 | \$ 361,995,876 |

Note 13: Liquidity and Availability

Financial assets available for administrative and general expenses to operate The Greater Kansas City Community Foundation and its affiliates, without donor or other restrictions limiting their use, within one year of December 31, 2022 and 2021, comprise the following:

| | 2022 | 2021 |
|---|-------------|--------------|
| Cash and cash equivalents | \$ 276,054 | \$ 1,335,739 |
| Accounts receivable and other investments | 126,550 | 153,788 |
| Financial assets available to be used within one year | \$ 402,604 | \$ 1,489,527 |

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

The Foundations pay all operating expenses, as outlined in the annual budget, from the operating fund. In addition, the Foundations have established an operating reserve fund of at least 50% of annual operating expenses. Net income will be added first to the operating reserve to maintain 50% of annual operating expenses. Any additional amount of net income will be added to the operating fund's board-designated endowment. Distributions from the operating reserve may be made with board approval to balance the budget. During 2021, the Foundations set up an operating endowment and transferred \$8,200,000 from the operating reserve to the operating endowment. The operating endowment is included in *Note 12*. Financial assets at December 31, 2022 and 2021 for the operating reserve, comprise the following:

| | 2022 | 2021 |
|---------------------------|--------------|--------------|
| Cash and cash equivalents | \$ 1,956,441 | \$ 1,726,332 |
| Investments | 5,482,093 | 5,783,079 |
| Operating reserve balance | \$ 7,438,534 | \$ 7,509,411 |

Note 14: Acquisitions

Acquisitions – 2022

On February 1, 2022 and December 14, 2022, the Community Foundation acquired the net assets of Supporting Organization #1 and Supporting Organization #2, respectively. Each Foundation supports the charitable purpose of the Community Foundation. As a result of the acquisitions, the Foundations will have an opportunity to expand its grant making capabilities. The acquisitions were accomplished by amending by-laws indicating each acquired foundation was a supporting organization of the Community Foundation and the Community Foundation obtained control over each respective foundation.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

The following table summarizes the amounts of the assets acquired and liabilities assumed recognized at each respective acquisition date:

| | Supporting Organization #1 2/1/2022 | Supporting Organization #2 12/14/2022 |
|---|--|--|
| Recognized Amounts of Identifiable Assets | | |
| Acquired and Liabilities Assumed | | |
| Cash and cash equivalents | \$ 2,236,976 | \$ - |
| Investments | 21,883,533 | 40,184,943 |
| Contributions receivable | 11,098,563 | - |
| Property and equipment | 4,937,229 | - |
| Total identifiable net assets - contribution received | \$ 40,156,301 | \$ 40,184,943 |

Acquired current assets include contributions receivable recorded at their estimated fair value of \$11,098,563. The gross amount due for these contributions receivable and the portion thereof estimated to be uncollectible was \$11,098,563 and \$0, respectively, at the acquisition date.

The acquisitions resulted in inherent contributions received of \$80,341,244, which represents the net recognized amount of the identifiable assets acquired over the liabilities assumed. This amount has been included in contribution revenue in the 2022 consolidated statement of activities.

Acquisitions – 2021

In 2021, the Foundations were gifted 100% ownership in two limited liability companies. Given the controlling interest, these entities are consolidated in the financial statements for the year ended December 31, 2021. No consideration was or will be transferred for the acquisitions. The acquisitions resulted in an inherent contribution received of \$30,801,184, which represents the net recognized amount of the identifiable assets acquired over the liabilities assumed. This amount has been included in contribution revenue in the 2021 consolidated statement of activities.

Note 15: Significant Estimates and Concentrations

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions Revenue

Approximately 11% of net contributions revenue was received from one donor during the year ended December 31, 2021.

The Greater Kansas City Community Foundation and Supporting Organizations

Notes to Consolidated Financial Statements

December 31, 2022 and 2021

Investments

The Foundations invest in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying consolidated statements of financial position.

Approximately 15% and 19% of all investment holdings were held in two investment securities at December 31, 2022 and 2021, respectively. Additionally, the Foundations estimate that 84% of its investment portfolio were domestic securities and 16% were international securities at December 31, 2022 and 2021.

Charitable Remainder Trusts and Charitable Gift Annuities

Estimates related to the valuation of charitable remainder trusts and gift annuities are described in *Note 1*.

Allowance for Contributions Receivable and Notes Receivable

Estimates related to the allowance for uncollectible contributions receivable and notes receivable are described in *Note 1*. It is at least reasonably possible that actual collection could differ materially from the contributions and notes receivable currently reported in the accompanying consolidated statements of financial position.

Functional Allocation of Expenses

Estimates related to the allocation of certain costs among the donor services, program direct fund expenses, administrative and development categories are described in *Note 1*.

Note 16: Subsequent Events

Subsequent events have been evaluated through November 20, 2023, which is the date the consolidated financial statements were available to be issued.